

## Australia Network - Episode 11 - Teacher's notes

<http://legacy.australiannetwork.com/businessenglish/stories/ep11.htm>

CO:

1. **Brainstorming:** Who are they? Who is the receptionist? the client? What type of firm? What are they going to talk about? What does client want?

2. **Let's listen:** I play the recording for everyone without the script!

(Difference between phrase and sentence)

Note down the information about the conversation.

Correction

3. **By yourselves**, on computers, listen to the lesson and fill out the grid

4. **Recap together.** PO expressions: even if your English is good, make sure you use formal business expression

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### PART 1:

1. Who is speaking? (Name/company) **Receptionist from Wilson & Wilson and Lin Chan from Acme Appliances**

2. What does the client want? **to speak to Mr Wilson Senior**

3. Is it possible? Why? **no. The excuse is that he is in a meeting at the moment but we can see he doesn't want to talk to her at that moment.**

4. What is the message? **Could he call her back at 23115654**

### PART 2:

1. What did Lin Chan call Mr. Wilson for? **to set up a meeting to discuss the requirements for next year**

2. When is the meeting going to take place?

**Thursday. 2:30**

Tips	Important phrases
<p><b>GENERAL:</b></p> <ul style="list-style-type: none"> <li>. Listen carefully and speak clearly</li> <li>. Language follows conventions</li> <li>. don't wait to be asked for your name. Offer the information</li> <li>. Always use polite, formal language</li> <li>. Always add please</li> <li>. Give essential information</li> <li>. Don't speak too fast</li> <li>. Check understanding, rephrase if needed</li> </ul>	<p><b>INTRODUCTION</b></p> <ul style="list-style-type: none"> <li>. Name of company, can I help you?/ how can I help you?/ NOTHING</li> <li>. This is ..X, from/of COMPANY</li> <li>. I'd like to speak to..X./Could I speak to/.. if he's available, please./if possible</li> <li>. I'd like to speak to Mr Wilson please</li> <li>. Could you put me through to... X</li> </ul>
<p>'in a meeting' is code for 'it's not convenient for him to talk at the moment'</p> <p>DO NOT USE: 'he is too busy'. It suggests your call isn't important</p> <p>Keep messages simple and to the point</p>	<p><b>RECEPTIONIST</b></p> <ul style="list-style-type: none"> <li>. I'll just see if he is available.</li> <li>. Hold the line please.</li> </ul> <p><b>IF HE CAN'T OR DOESN'T WANT TO TALK:</b></p> <ul style="list-style-type: none"> <li>. I'm sorry Mr Wilson is in a meeting at the moment.</li> <li>. I'm sorry he is not available at present</li> <li>. I'm sorry he is out of the office at the moment</li> </ul> <p><b>ADD: 'May I take a message?'</b></p>
<p>Pronounce phone numbers carefully.</p>	<p><b>SIMPLE PHRASES WHEN LEAVING A MESSAGE:</b></p> <ul style="list-style-type: none"> <li>. Could you ask him to phone me please?</li> <li>. Could you get him to return my call please?</li> <li>. If he could call me back, that would be great.</li> </ul>
	<p><b>TO MAKE SURE YOU HAVE ALL THE DETAILS CORRECT:</b></p> <ul style="list-style-type: none"> <li>. I'm sorry, I didn't catch your name.</li> <li>. Could you just repeat the number please?</li> <li>. Could I have your number again, please?</li> <li>. Would you mind repeating that?</li> </ul>
<p>Thank the person and state the purpose of your call</p> <p>Let the customer suggest the date and time</p>	<p><b>WHEN SOMEONE CALLS BACK:</b></p> <ul style="list-style-type: none"> <li>. Thanks for calling back</li> <li>. Thanks for returning my call.</li> </ul>
<p>Also a signal that there is no more to say</p> <p>Repeat day and time of meeting to be sure</p>	<p><b>POLITE WAY OF ENDING A CONVERSATION:</b></p> <ul style="list-style-type: none"> <li>. I look forward to seeing you then.</li> </ul>

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### PART 1:

1. Who is speaking? (Name/company) \_\_\_\_\_
2. What does the client want? \_\_\_\_\_
3. Is it possible? Why? \_\_\_\_\_
4. What is the message? \_\_\_\_\_

### PART 2:

1. What did Lin Chan call Mr. Wilson for? \_\_\_\_\_
2. When is the meeting going to take place? \_\_\_\_\_

Tips	Important phrases
<b>GENERAL:</b> . . . . .	<b>INTRODUCTION</b> . . . . .
'in a meeting' is code for _____ _____ <b>DO NOT USE:</b> 'he is too busy': it suggests ' _____'  Keep messages _____ and _____	<b>RECEPTIONIST</b> . . . <b>IF HE CAN'T OR DOESN'T WANT TO TALK:</b> . . . <b>ADD:</b> _____ ?
Pronounce _____	<b>SIMPLE PHRASES WHEN LEAVING A MESSAGE:</b> . . .

	<ul style="list-style-type: none"> <li>.</li> </ul>
	<p>TO MAKE SURE YOU HAVE ALL THE DETAILS CORRECT:</p> <ul style="list-style-type: none"> <li>.</li> <li>.</li> <li>.</li> <li>.</li> </ul>
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